



# NNRMLS Board of Trustees

## Minutes of the October 20, 2021 Meeting

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**Call to Order:** The meeting of the Board of Trustees was called to order by President Helen Graham at noon at the Northern Nevada Regional MLS's Conference Room in Reno, Nevada.

**Trustees in Attendance:** Helen Graham, Steve Bohler, Dan Rider, Marge Hauge, Ken Amundson, Debbie Logan, Leslie Cain, Pat Schweigert, Avis Cherry, and Matt Swanson.

**Guests in attendance:** Past-President Amy Shocket and Legal Counsel Bonnie Drinkwater.

**Staff Present:** George Pickard and Amie Duncan

**Minutes:** *It was moved and seconded* to approve the minutes of the August 18, 2021 Board of Trustees meeting. *Motion carried.*

**Financial Review:** CEO George Pickard presented the financials and noted variances for August and September. As of September 30, NNRMLS had 5.7 months of operating reserves. *It was moved and seconded* to approve the financials for August and September 2021. *Motion carried.*

### CEO Report:

- Staffing Update: We have hired a Communications Specialist, Regina Flores.
- Upcoming Events: Inman Las Vegas in October and NAR Annual San Diego in November
- Trustee Officer Elections and Budget Presentation scheduled for next BOT meeting

**Approval of NNRMLS Strategic Plan:** *It was moved and seconded* to approve the strategic plan as presented. *Motion carried.*

**Approval of Service Center Agreement Renewals:** *It was moved and seconded* to renew our Shareholder Service Center Agreements for a two-year term, each with a monthly rate of \$3,390. The agreement with Reno Sparks Association of REALTORS shall include a \$500 per-case fee to be paid by NNRMLS for commission-dispute arbitration services provided by RSAR involving an MLS Member who does not hold membership with a REALTOR association. For future renewals of these agreements NNRMLS CEO is directed to incorporate language requiring any changes in fees to be paid to shareholders by NNRMLS be directly correlated to changes in shareholder's actual costs in providing services to NNRMLS. *Motion carried.*

**Product Analytics:** George Pickard presented a brief overview of the monthly compliance charts on the BOT website. Remine was purchased by four MLSs, and we are not tracking Remine usage at this time. 40% of our members are using Homesnap Pro. Transaction Desk (Instantnet) usage has been continuous.

**Product Demonstration:** Agent Inbox by MLS Aligned

**Discussion/ Action Item: Selection of Showing Service Provider:** Staff will distribute features sheet to BOT for review and edits. A second product demo with Broker Bay (via Zoom) will be scheduled between now and next

BOT meeting. Staff will provide link to pre-recorded Homesnap Showings demo. Trustees have set a goal to make a decision at the November BOT meeting regarding our direction for Showing Service provider.

**Tech Committee Update:** NNRMLS Trustee Matt Swanson gave an update on the September 16<sup>th</sup> Tech Committee meeting. They are currently testing HomeBot. The next meeting is October 21<sup>st</sup> which will focus on phase 2 of testing HomeBot.

**Compliance Report:** George Pickard presented the Compliance Reports explaining that most compliance notices do not result in violations but are usually corrected within courtesy-correction time-period. Late Listing and Clear Cooperation Violations are the most common infractions not resolved by Courtesy Correction Notices. Trustees requested a listing report on withheld listings that shows percent withheld and the number of withholds entered into MLS as a.) active or b.) under contract or c.) sold.

**Policy Change:** *It was moved and seconded* to approve the new policy for Lockbox Exemption for Rentals as presented. ***Motion carried.***

**CMLS Conference Attendee Reports:** President Helen Graham gave an update on her attendance at the state conference and CMLS. Vice President Debbie Logan gave an update on her CMLS experience and shared her takeaways. Trustees Leslie Cain and Matt Swanson also gave an update on their CMLS experiences.

**Important Dates:** The SNR Installation event will be this Friday, and the RSAR Installation is scheduled for December 11<sup>th</sup>. NAR Annual is coming up in November. MLS and both associations will be closed on October 29<sup>th</sup> for Nevada Day.

**Shareholder Announcements:**

- **RSAR (Reno Sparks Association of REALTORS®):** Dues invoices were emailed to members on October 14<sup>th</sup>. All dues must be paid no later than December 31, 2021. There is a Certified International Property Specialists continuing education course being offered. RSAR is looking for volunteers for their committees (grievance, professional standards, etc.). The October *To The Point* video is out with George Pickard as a guest.
- **SNR (Sierra Nevada REALTORS®):** Installation is this Friday. SNR is still collecting non-perishables until 10/27.

**Nominating Committee:** George Pickard presented the Nominating Committee Report affirming our shareholder's 2022-2023 Trustee appointments. The Reno Sparks Association of REALTORS® re-appointed Dan Rider and appointed Bill Process as the 2022-2023 NNRMLS Trustees. Sierra Nevada REALTORS® re-appointed Steve Bohler and appointed Bob Getto as the 2022-2023 NNRMLS Trustees.

**New Business:** No action items.

**Meeting adjourned:** 3:10pm